SALAMANCA Group Corporate Advisory

STRATEGIC ADVICE ACQUISITIONS & DISPOSALS CAPITAL RAISING

About Salamanca Group

Salamanca Group is a privately-held Merchant Banking business, home to experts in global investment and advisory, UK real estate and private client services. We build highly valued, long-term relationships with individuals, corporates, institutions and governments, offering strategic advice and specialist know-how through our four divisions; Investment, Corporate Advisory, Real Estate and Private Client Services. We deliver integrated, consistent advice, always with the client at the centre and ensure a collaborative approach with our clients, in order to enable their business, protect their assets and grow their capital.

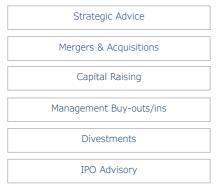
About Corporate Advisory

- We provide hands-on, strategic and financial advice to corporates and business owners seeking to facilitate growth and crystallise value
- Entrepreneurial by nature, we are a partner of choice for private business owners, and also work with public companies, financial sponsors, and high net worth professional clients
- We draw on a broad international network, sectoral expertise and cross border transaction experience to execute on behalf of our clients

- Experienced globally, we have worked through several economic cycles and across a wide range of jurisdictions
- We always place our client at the centre, and in some instances take an active role alongside them

Our Services

We provide valuable services at every stage of the business life-cycle.



Our Sector Expertise

We focus on tangible asset businesses that reflect our investment and advisory expertise.

Industrials Energy & Natural Resources Transport & Logistics Infrastructure Real Estate Luxury Marine

Selected Transactional Experience			
Retail Development	Private Financial Institution	Private Real Estate Developer Arrangement of	Proplend"
Equity raising Current	Equity raising	senior secured facility 2018	Series A fundraising 2017
			2017
ONEOCEAN PORT VELL BARCELOKA	Proplend"	Funding Affordable Homes	Seark Group plc
Financial advisor	Preference equity refinancing	Fund creation and equity placement	Disposal of a significant minority stake
2017 - 2014	2016	2016	2015
miller argent	Marina de Vilamoura	svs 😓	RAINBO
Disposal of joint venture mining asset	Luxury marina advisory	Valuation and debt refinancing	Acquisition of strategic interest
2015	2015	2014	2014

Previous Clients of the Team



Select Team Biographies





Dena Bellamy - Managing Director, Corporate Advisory

- 18 years' experience as a corporate finance adviser
- Held previous roles at Rothschild, Merrill Lynch and Commerzbank
- Experience spans M&A, privatisations, debt and equity capital markets
- Private fundraising has covered inter alia, infrastructure, real estate, transport and logistics, and aerospace and defence

Martin Bellamy - Chairman & CEO

- Co-founded Salamanca Group in 2002 and oversees its development
- Focused on developing a new style Merchant Banking model
- Held prior roles at WPP and Williams Lea
- Previous career in the military, where he served for 10 years as an officer in the British Army



Lord David Triesman - Group Director

- Develops new business opportunities and sits on a number of boards affiliated to the Group including Funding Affordable Homes
- Held Chairman and Board Member positions at Templewood Merchant Bank, Wembley National Stadium, Football Association and UBS
- Previous career in politics, where he served as Under-Secretary of State in the Foreign & Commonwealth Office (2001-2004)



Sophie Brand - Director, Coporate Adviosry

- Responsible for managing and strengthening private client relationships and leads on new business development for the Group.
- Held prior roles at Brunswick Group, where she led communications advisory work for clients in capital markets transactions and Investor Relations

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Group Merchant Banking

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